

ARISTO PHARMA

Because every human being
has a right to health.

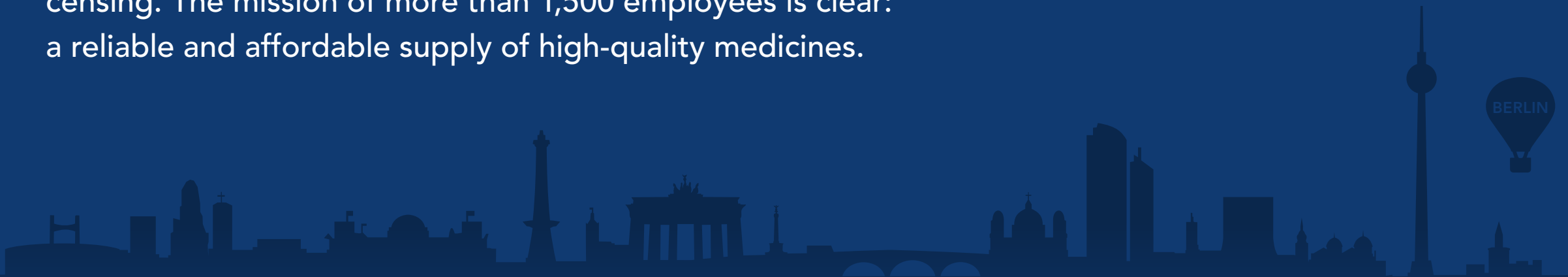
COMPANY PROFILE



INTRO

High-quality medicines.

Aristo Pharma was founded in 2008 from the merger of various traditional German pharmaceutical companies. With its own logistics centre, five production sites in Germany and Spain as well as multiple sales locations, the Berlin-based company has established itself as a key player in the pharmaceutical market. The group markets generic medicines as well as original prescription-based and OTC products in twelve countries. Furthermore, it offers free capacities for contract manufacturing as well as various in-house dossiers for out-licensing. The mission of more than 1,500 employees is clear: a reliable and affordable supply of high-quality medicines.





Company history

COMPANY HISTORY

With combined expertise.





ARISTO

8-10

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Wallenrodemitz 8-10
ARISTO
[Logos and contact information]

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Facts and
figures

FACTS AND FIGURES

At a glance.

STRUCTURE



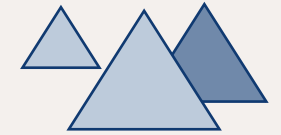
International **pharmaceutical company**

Aristo Pharma was founded in 2008 from the merger of various traditional German pharmaceutical companies.

TOTAL AREA

221,000 m²

Four times bigger than the Pyramids of Giza



EMPLOYEES



More than **1,500**

We combine the expertise of dedicated professionals from all around the world. In total, almost 850 people are employed in the production area.

REVENUES

€480 MILLION

Revenues contract manufacturing business €45 million





Production technologies

Production technologies



PRODUCT PORTFOLIO

Production technologies

We invest in research and development as well as innovative ideas to effectively improve our products. Our strength: In-house, experienced development teams and state-of-the-art equipment at our sites with a mission to develop products with the patient in mind. We do this for the benefit of our customers.



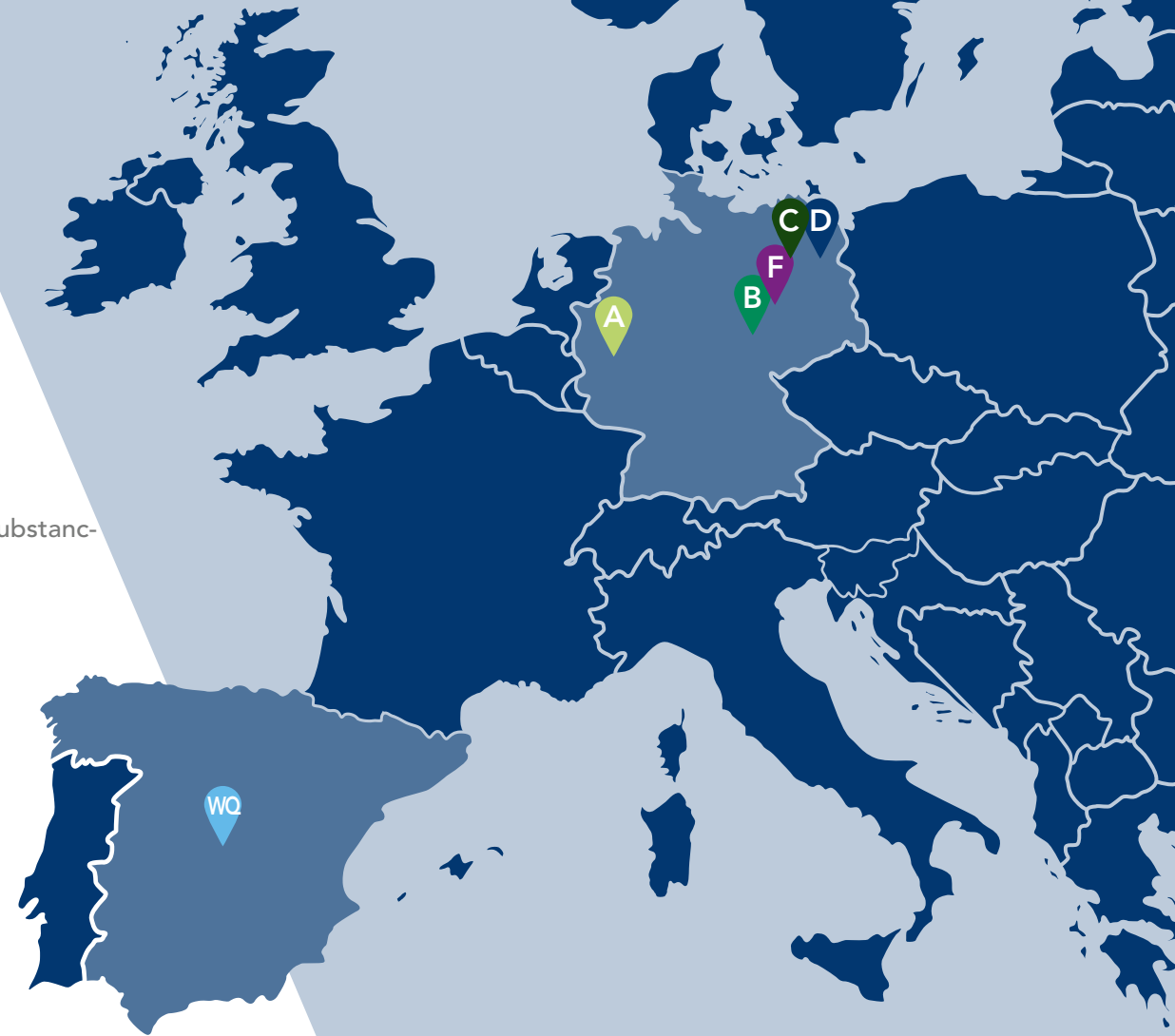


Manufacturing sites

ARISTO PHARMA GROUP

Manufacturing sites – European footprint

		2001 Hilden, Germany	Dedicated production area for highly active substances, sachet packaging & stick pack filling
		2006 Wernigerode, Germany	Non-sterile liquid, narcotics, antibiotics, extraction
		2006 Berlin, Germany	Oral cephalosporines tablets, capsules, dry suspensions
		2011 Berlin, Germany	High-volume products, Solid dosage forms
		2011 Madrid, Spain	Solid dose, e.g. capsules, effervescent tablets, micro-tablets, pellets, narcotics
		2011 Magdeburg, Germany	Distribution and logistic centre for Europe



Manufacturing sites – Lindopharm



Capacity

Sachets **500 million units**
Total area **1 billion units**

Place	Hilden (Germany)
Foundation	1947
Acquired	2001 from 'von der Linde'
Transaction	Company acquisition & integration
Area	8,360 m ²
Production	8,700 m ²
Warehouse	1,500 m ²
Employees	103
Approvals	GMP, EU and local authorities, Russia health authority

- The site covers the full range of services from product development and optimisation to market release as well as product-related stability studies.
- The production facility specialises in filling sachets for the pharmaceutical, medical and nutritional supplements markets, as well as in the production and packaging of tablets containing hormones.
- Through the use of our flexible equipment, we are in a position to offer a wide variety of formats, volumes, packaging and batch sizes.

Manufacturing sites – Steiner Arzneimittel



Capacity

Tablets	100 million units
Dry powder	3 billion units

Place	Berlin (Germany)
Foundation	1945 by Rolf Stuck & Dr Alfons Steiner
Acquired	2006 from former owners
Transaction	Company acquisition & integration
Area	6,900 m ²
Production	2,070 m ²
Warehouse	702 m ²
Employees	51
Approvals	GMP, EU and local authorities, Russia health authority

- One of the few remaining production facilities in Europe dedicated to development, manufacture and packaging of solid dosage cephalosporins.
- The site is offering all analytical services including the development and validation of analytical methods, contract analysis, re-analytics of products manufactured outside the EU, as well as the release approval of drugs for the European market.

Manufacturing sites – Pharma Wernigerode



Capacity

Bulk liquid	810 tonnes
Extracts	100 tonnes
Finished products	20 million units

Place	Wernigerode (Germany)
Foundation	1903
Acquired	2006 from Remy & Geiser
Transaction	Company acquisition & integration
Area	55,000 m ²
Production	4,942 m ²
Employees	113
Approvals	GMP, EU and local authorities, Russia health authority

- Specialised in manufacturing and filling non-sterile liquids including controlled drugs
- Our portfolio includes extractions of herbal substances as well as the use of chemically defined substances in various pharmaceuticals.
- Centrally located in the heart of Germany with first-rate transport connections, the generously sized company site is in an excellent position for further capacity expansions aligned with the latest technical and pharmaceutical standards

Manufacturing sites – Advance Pharma



Capacity

Bulk	> 4,000 tonnes
Tablets	3.2 billion units
Finished packs	30 million units

Place	Berlin (Germany)
Foundation	1999
Acquired	2011 from Lichtwer Pharma
Transaction	Company acquisition & integration
Area	26,000 m ²
Production	3,600 m ²
Warehouse	2,280 m ²
Employees	185
Approvals	GMP, EU and local authorities, Russia health authority

- Advance Pharma develops and manufactures solid pharmaceuticals while focusing on high volume products
- The various stages of the production process are conducted in separate rooms. To avoid any possibility of product contamination, we run closed production and consistent ventilation systems.

Manufacturing sites – Medinsa



Capacity

Granules	530 tonnes
Extruder	130 tonnes
Pellet coating	440 tonnes
Micro-tablets	2.5 billion tablets
Capsules	640 million
Tablets	620 million including effervescent tablets

Place	Madrid (Spain)
Foundation	1972
Acquired	2011 from Grünethal
Transaction	Company acquisition & integration
Area	16,800 m ²
Production	6,000 m ²
Warehouse	4,500 m ²
Employees	266
Approvals	GMP, EU and local authorities

- Medinsa is a centre of excellence for the development and manufacture of modified-release products, narcotic drugs and capsule products.
- Due to significant investments in recent years the site is able to offer technologies like pellet coating and extrusion of pellets, micro-tableting and organic-solvent granulation, effervescent tablets and layering.
- Medinsa has an excellent dedicated facility for product development services.

Manufacturing sites – esparma Pharma Services



Capacity

Turnaround of > 500 million packs per year

Place	Osterweddung (Germany)
Foundation	1972
Acquired	2015 from Schüco Solar
Transaction	Asset deal + rebuild + integration
Area	100,000 m ²
Production	-
Warehouse	32,000 m ²
Employees	135
Approvals	GMP, EU and local authorities

- esparma Pharma Services site serves as a distribution hub for our company
- The core competencies lie in the storage and order picking of proprietary medicinal products including controlled drugs
- The distribution division offers our local customers the option of directly storing their finished goods in our finished goods warehouse, from where they can be shipped to pharmacies, wholesalers and hospitals in Germany, Austria and the Benelux countries.



Social commitment

SOCIAL COMMITMENT

We assume responsibility.

We take pride in being committed to helping people in need throughout Germany. As such, we support selected organisations with donations in cash and in kind.



- 1) Caritas Mobile Doctor
- 2) Aristo Social Day
- 3) ROTE NASEN (RED NOSES) Clown Sponsorship
- 4) Caritas Children's Hospice and Family Visitation Service Berlin: Wunschzettelbaum (Christmas wish list campaign)

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